



## Tool Summary:

# -- Online Delegations --

## Which values are generated?

### For beneficiaries:

- International online delegations benefit from a full-time program consisting of digital visits to small and medium enterprises, which have a great impact on the economy, as well as specialized trainings adapted to their needs. Thus they get know-how, new competencies and skills.
- Germany, as the land of innovation, has a variety of trade fairs in all branches; if wanted, a visit to one of these international known fairs can be arranged.
- Online

### For projects:

This tool is intended to promote a direct exchange between international entrepreneurs abroad and German potential partners. Hence, we offer you a special program of companies, related to your branch specific issues. There is also the possibility of having beneficial B2B contacts.

## How it works?

- CEFE International offers online excursions to have a look inside different enterprises, as well as expert guest speakers. CEFE also has distinctly competent tutors that help and support the beneficiaries arrange suitable online B2B meetings.
- Beneficiaries should have in mind, this instrument is mainly a study-tour, so it is important for the participants to have clear objectives in which topics they are interested in. The subjects for your online delegation can be well integrated with our services of CEFE Smart (<https://cefe.net/smart/>).

## What is needed?

The delegation's program is to be designed for your own objectives. We organize the program as well as the logistics – everything online.

## Are you interested?

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